

**we're
hiring.**

Technical Sales Advisor

Salary: £24,000 - £28,000 per year (Depending on Experience)

East Riding Horticulture are providing an outstanding prospect for authentic career advancement and presently looking for a self-assured Technical Sales Advisor at their office located in Sutton upon Derwent near York to work efficiently with their specialist Horticulture Sales Team.

The successful candidate will receive full training on the technical knowledge required for the role, making it essential for them to have a keen willingness to learn. This position requires an individual who is a team player with self-motivation and the ability to work alone when required, while assisting a wide range of customers. The ideal candidate should be commercially savvy, possess strong numerical skills, and take great pride in their attention to detail. You must take pleasure in working within a bustling, sometimes fast-paced, environment, but also be capable of working more strategically during quieter periods.

Location/Hours

Monday – Friday 8.00am - 5.00pm
Office based in Sutton upon Derwent, YO41 4BY

Roles & Responsibilities

Your role will include, but not limited to the following tasks;

- Provide technical advice and support to customers on our products and services
- Manage the entire sales process from receiving to processing sales orders on the system
- Provide exceptional customer service and after-sales support
- Monitor sales email inbox ensuring emails are dealt with in a timely manner
- Verifying orders, including customer's personal information and payment details
- Identifying the right product for the customer's needs
- To respond to calls, emails and customers where you will advise them in a manner to assist with their requirements

Skills and Experience

- Excellent PC skills, including Microsoft Office (Sage200 / CRM System Advantage)
- Professional and friendly communication skills
- Ability to work under pressure, independently as well as part of a team
- Initiative – ability to drive own workload forward
- Self-motivated and a good team player
- Keen willingness to learn

Desirable Skills

- Practical knowledge of the horticultural industry and products

Benefits

- 20 days' annual leave plus Bank Holidays
- Highly qualified support team with many years of experience
- Pension Scheme
- Private Healthcare

To apply:

Please forward your CV by email to:
tom@erh-ltd.co.uk